

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE SECOND QUARTER ENDED 30 JUNE 2013 THE FIGURES HAVE NOT BEEN AUDITED.

## I. CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

|   | INDIVIDUAL QUARTER      |  | CUMULATIVE QUARTER |                  |  |
|---|-------------------------|--|--------------------|------------------|--|
|   | Current year<br>quarter | Preceding year corresponding quarter       | Six<br>months to   | Six<br>months to |  |
|   | 30/6/2013               | 30/6/2012                                  | 30/6/2013          | 30/6/2012        |  |
|   | RM'000                  | RM'000                                     | RM'000             | RM'000           |  |
| Operating revenue   | 134,073                 | 105,928                                    | 267,084            | 187,188          |  |
| Operating expenses  |                         |  |                    |                  |  |
| <ul> <li>depreciation, impairment and amortisation of<br/>property, plant and equipment and<br/>telecommunications network</li> </ul> | (17,839)                | (15,925)                                   | (35,317)           | (29,182)         |  |
| - other operating expenses  | (84,056)                | (67,982)                                   | (168,659)          | (126,495)        |  |
| Other operating income (net)  | 799                     | 1,313                                      | 1,276              | 2,064            |  |
| Profit from operations  | 32,977                  | 23,334                                     | 64,384             | 33,575           |  |
| Investment income   | 11,981                  | 16,455                                     | 20,250             | 35,843           |  |
| Realisation of fair value gain reclassified from available-for-sale reserve equity account to profit or loss                          | 349,354                 |  | 349,354            | _                |  |
| Finance expense   | (1,908)                 | (1,131)                                    | (3,698)            | (1,131)          |  |
| Profit before income tax  | 392,404                 | 38,658                                     | 430,290            | 68,287           |  |
| Income tax expense  | (2,055)                 | (1,472)                                    | (3,857)            | (1,849)          |  |
| Profit for the period attributable to owners of the Company   | 390,349                 | 37,186                                     | 426,433            | 66,438           |  |
| Other comprehensive income: Foreign currency translation  | 1,378                   | 1,056                                      | 2,397              | 1,056            |  |
| Realisation of fair value gain from available-for-sale financial assets to profit or loss   | (349,354)               | -  | (349,354)          | -                |  |
| Fair value gain/(loss) on available-for-sale financial  | ,                       | 50.050                                     | •                  | 404 750          |  |
| assets  | 30,248                  | 52,250                                     | (151,252)          | 101,750          |  |
| Other comprehensive income/(expense) for the period   | (317,728)               | 53,306                                     | (498,209)          | 102,806          |  |
| Total comprehensive income/(expense) for the period attributable to owners of the Company   | 72,621                  | 90,492                                     | (71,776)           | 169,244          |  |
|   | INDIVIDUAL              | L QUARTER                                  | CUMULATIVE         | QUARTER          |  |
|   | Current year quarter    | Preceding year<br>corresponding<br>quarter | Six<br>months to   | Six<br>months to |  |
|   | 30/6/2013               | 30/6/2012                                  | 30/6/2013          | 30/6/2012        |  |
| Earnings per share  |                         |  |                    |                  |  |
| Basic and diluted (based on weighted average number of  |                         |  |                    |                  |  |
| ordinary share)   | 68.11 sen               | 6.91 sen                                   | 74.41 sen          | 12.72 sen        |  |

The Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the Annual Audited Financial Statements for the year ended 31 December 2012.



# II. CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

|  | Unaudited  As at end of current quarter  30/6/2013  RM'000 | Audited As at preceding financial year ended 31/12/2012 RM'000 |
|--|--|--|
| ASSETS   |  |  |
| Non-current assets   |  |  |
| Property, plant and equipment  | 763,630  | 717,215  |
| Deferred tax assets  | 60,647   | 61,140   |
| Available-for-sale financial assets                                    | 654,405  | 1,454,850  |
| Intangible assets  | 213,959  | 213,959  |
| Trade and other receivables  | 11,088   | 11,315   |
| Command accords  | 1,703,729  | 2,458,479  |
| Current assets Trade and other receivables                             | 194 940  | 454.070  |
| Tax recoverable  | 184,810<br>2,128   | 154,278<br>885   |
| Restricted cash  | 27,119   | 22,660   |
| Deposit, cash and bank balances  | 200,432  | 223,845  |
|  | 414,489  | 401,668  |
|  | ,  | ,,,,,,   |
| Total assets   | 2,118,218  | 2,860,147  |
| EQUITY AND LIABILITIES   |  |  |
| Equity attributable to owners of the Company                           |  |  |
| Share capital  | 286,547  | 286,547  |
| Reserves   | 1,472,328  | 2,193,297  |
| Total equity   | 1,758,875  | 2,479,844  |
| Non-current liabilities  | <u> </u>   |  |
| Deferred tax liabilities   | 4,320  | 3,668  |
| Loan and borrowings  | 123,187  | 143,000  |
| Trade payables   | -  | 377  |
|  | 127,507  | 147,045  |
| Current liabilities  |  |  |
| Trade and other payables   | 194,517  | 221,104  |
| Loan and borrowings  | 36,305   | 11,532   |
| Provision for tax  | 1,014  | 622  |
|  | 231,836  | 233,258  |
| Total liabilities  | 359,343  | 380,303  |
| Total equity and liabilities   | 2,118,218  | 2,860,147  |
| Not copete per abore ettributable to ardinary surrous of the           |  |  |
| Net assets per share attributable to ordinary owners of the<br>Company | RM3.07   | RM4.33   |

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Annual Audited Financial Statements for the year ended 31 December 2012.



# III. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

|  |          | Unaudited<br>Six<br>months to<br>30/6/2013<br>RM'000 | Unaudited<br>Six<br>months to<br>30/6/2012<br>RM'000 |
|--|----------|--|--|
| Operating Activities   |          |  |  |
| Cash receipts from customers   |          | 252,584  | 197,582  |
| Transfer to restricted cash and bank balances  |          | (4,459)  | (2,036)  |
| Cash payments to suppliers   |          | (113,346)  | (99,273)   |
| Cash payments to employees and for administrative expenses   |          | (73,864)   | (50,837)   |
| Cash generated from operations   |          | 60,915   | 45,436   |
| Tax paid   |          | (3,550)  | (751)  |
| Tax refund   |          | 15   | 788  |
| Net cash generated from operating activities   |          | 57,380   | 45,473   |
| Investing Activities   |          |  |  |
| Purchase of property, plant and equipment and telecommunications net<br>Proceeds from disposal of property, plant and equipment and telecomm |          | (100,922)  | (61,631)   |
| network  |          | 73   | 122  |
| Acquisition of GTC, GTL, GT entities and AIMS Group, net of cash<br>Investment income received   |          | 20,261   | (81,994)<br>35,420                                   |
| Net cash used in investing activities  | <u> </u> | (80,588)   | (108,083)  |
| Financing Activities   |          |  |  |
| Proceeds from loan drawdown  |          | 9,000  | 110,389  |
| Repayment of loan  |          | (3,922)  | (26,797)   |
| Repayment of lease liabilities   |          | (1,726)  | (657)  |
| Finance charges paid   |          | (3,688)  | (871)  |
| Capital repayment  Net cash (used in)/generated from financing activities  | <u>L</u> | (336)  | (50,616)<br><b>31,448</b>                            |
| Net change in Cash and Cash Equivalents  |          | (23,544)   | (31,162)   |
| Effect of exchange rate fluctuations on cash held  |          | 131  | 257  |
| Cash and Cash Equivalents as at beginning of financial period  |          | 223,845  | 217,442  |
| Cash and Cash Equivalents as at end of financial period  | Note (a) | 200,432  | 186,537  |
| Note: (a) Cash and Cash Equivalents comprise the following amount  | s:       |  |  |
| Cash and bank balances   |          | EE 004   | 40.007   |
| Deposits with licensed banks   |          | 55,884<br>171,667                                    | 40,887<br>168,510                                    |
| Bank overdraft   |          | - 1,007  | (176)  |
| 25.11 OTOIGIAN   |          | 227,551  | 209,221  |
| Restricted cash  |          | (27,119)   | (22,684)   |
| Nostricted east  |          | 200,432  | 186,537  |
|  |          | 200,432  | 100,337  |

Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Annual Audited Financial Statements for the year ended 31 December 2012.



## IV. CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|  | ← Attributable to owners of the Company |   |                                    |   |                    |                      |                 |
|--|---|---|------------------------------------|---|--------------------|----------------------|-----------------|
|  | ←                                       | $\leftarrow$ Non-distributable> $\leftarrow$ Dist |                                    |   |                    |                      |                 |
| Six months to 30 June 2013   | Share<br>Capital                        | Share<br>Premium                                  | Available<br>- for-Sale<br>Reserve | Foreign<br>Currency<br>Translation<br>Reserve | Capital<br>Reserve | Retained<br>Earnings | Total<br>Equity |
| (unaudited)  | RM'000                                  | RM'000  | RM'000                             | RM'000  | RM'000             | RM'000               | RM'000          |
| Balance as at 1 January 2013   | 286,547                                 | 844,686   | 855,250                            | (1,005)                                       | 8,760              | 485,606              | 2,479,844       |
| Dividend-in-specie paid  | -                                       | -   | -                                  | -   | -                  | (649,193)            | (649,193)       |
| Exchange differences recognised directly in equity   | -                                       | -   | -                                  | 2,397   | -                  | -                    | 2,397           |
| Profit for the period  | -                                       | -   | -                                  | -   | -                  | 426,433              | 426,433         |
| Realisation of fair value gain<br>from available-for-sale<br>financial assets to profit or<br>loss | _                                       | _   | (349,354)                          | _   | _                  | _                    | (349,354)       |
| Fair value loss on available-for-<br>sale financial assets   | -                                       | -   | (151,252)                          | -   | -                  | -                    | (151,252)       |
| Total comprehensive income/(expense) for the period  | -                                       | -   | (500,606)                          | 2,397   | -                  | 426,433              | (71,776)        |
| Balance as at 30 June 2013   | 286,547                                 | 844,686   | 354,644                            | 1,392   | 8,760              | 262,846              | 1,758,875       |

| ←  |                  |                  |                                   |   |                    |  |                 |
|--|------------------|------------------|-----------------------------------|---|--------------------|--|-----------------|
|  | ←-               | No               | n-distributal                     |   | ←Dist              | ributable <del>→</del>                           |                 |
| Six months to 30 June 2012                                 | Share<br>Capital | Share<br>Premium | Available-<br>for-Sale<br>Reserve | Foreign<br>Currency<br>Translation<br>Reserve | Capital<br>Reserve | (Accumulated<br>Losses)/<br>Retained<br>Earnings | Total<br>Equity |
| (unaudited)  | RM'000           | RM'000           | RM'000                            | RM'000  | RM'000             | RM'000   | RM'000          |
| Balance as at 1 January 2012                               | 2,530,775        | 1,570,758        | 467,500                           | -   | -                  | (2,811,376)                                      | 1,757,657       |
| Capital repayment  | -                | (50,616)         | -                                 | -   | -                  | -  | (50,616)        |
| Capital reduction  | (2,277,698)      | -                | -                                 | -   | -                  | 2,277,698  | -               |
| Set-off share premium                                      | -                | (834,315)        | -                                 | -   | 8,760              | 825,555  | -               |
| Acquisition of GTC, GTL and the AIMS Group                 | 32,958           | 156,220          | _                                 | -   | _                  | -  | 189,178         |
| Exchange differences recognised directly in equity         | -                | -                | -                                 | 1,056   | -                  | -  | 1,056           |
| Profit for the period                                      | -                | -                | -                                 | -   | =                  | 66,438   | 66,438          |
| Fair value gain on available-for-<br>sale financial assets | -                | -                | 101,750                           | -   | -                  | -  | 101,750         |
| Total comprehensive income for the period                  | -                | -                | 101,750                           | 1,056   | -                  | 66,438   | 169,244         |
| Balance as at 30 June 2012                                 | 286,035          | 842,047          | 569,250                           | 1,056   | 8,760              | 358,315  | 2,065,463       |

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Annual Audited Financial Statements for the year ended 31 December 2012.



## V. NOTES TO THE CONDENSED FINANCIAL STATEMENTS

#### 1. Basis of Preparation

The unaudited interim financial statements have been prepared in accordance with *MFRS 134: Interim Financial Reporting* and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities"). This quarterly consolidated financial statements also complies with *IAS 34: Interim Financial Reporting* issued by the International Accounting Standards Board (IASB).

The interim financial statements should be read in conjunction with the annual audited financial statements for the year ended 31 December 2012. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of changes in the financial position and performance of the Group since the year ended 31 December 2012.

#### 2. Significant accounting policies

As at the date of authorization of these interim financial statements, the following new MFRSs, Amendments to MFRSs and IC Interpretation were issued but not yet effective and have not been applied by the Group:

| MFRSs, Amendments to MF                        | FRSs and IC Interpretations   | Effective for annual<br>periods beginning on<br>or after |
|--|---|--|
| MFRS 9   | Financial Instruments (IFRS 9 issued by IASB in November 2009 and October 2010)   | 1 January 2015   |
| Amendments to MFRS 7                           | Disclosures - Mandatory Effective Date of MFRS 9 and Transition Disclosures   | 1 January 2015   |
| Amendments to MFRS 10,<br>MFRS 12 and MFRS 127 | Consolidated Financial Statements, Disclosure of Interests in Other<br>Entities and Separate Financial Statements for Investment Entities | 1 January 2014   |
| Amendments to MFRS 132                         | Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities   | 1 January 2014   |

The Group plans to apply the abovementioned MFRSs (and its consequential amendments) and Interpretations in the respective annual periods based on their effective dates and applicability.

The initial application of the above applicable standards (and its consequential amendments) and interpretations, is not expected to have any material impact on the financial statements of the Group.

### 3. Audit report in respect of the 2012 financial statements

The audit report on the Group's financial statements for the financial year ended 31 December 2012 was not qualified.

### 4. Seasonal or cyclical factors

The Group's operations are not subject to any significant seasonal or cyclical factors.

## 5. Unusual items due to their nature, size or incidence

There were no items affecting assets, liabilities, equity, net income, or cash flows that were unusual because of their nature, size or incidence in the current period and in the corresponding period in 2012, other than the realisation of available-for-sale reserve amounting to RM349,354,026 arising from the partial distribution of quoted equity investments held by the Company in a form of dividend-in-specie to its shareholders in June 2013.

### 6. Material changes in estimates used

There were no changes in estimates of amounts reported in prior financial years that have material effect in the current period.



# 7. Debt and equity securities

The Group did not undertake any issuance and/or repayment of debt and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares during the current financial period ended 30 June 2013.

### 8. Dividend

The distribution of the Company's 137,540,955 ordinary shares of RM0.01 each in DiGi.Com Berhad ("DiGi Shares"), pursuant to the dividend-in-specie with a basis of twenty four (24) DiGi Shares for every one hundred (100) of the Company's shares held by the entitled shareholders, had been approved at the Company's Annual General Meeting held on 20 May 2013.

The distribution of DiGi Shares was deemed completed following the crediting of the said DiGi Shares to the CDS accounts of the entitled shareholders of the Company and the odd lot agent on 19 June 2013.

## 9. Segmental Reporting

|  | Individual Quarter      |   | <b>Cumulative Quarter</b> |                  |
|--|-------------------------|---|---------------------------|------------------|
|  | Current year<br>quarter | Preceding<br>year<br>corresponding<br>quarter | Six<br>months to          | Six<br>months to |
| Group  | 30/6/2013               | 30/6/2012                                     | 30/6/2013                 | 30/6/2012        |
|  | RM'000                  | RM'000  | RM'000                    | RM'000           |
| Operating Revenue  |                         |   |                           |                  |
| Voice  | 18,235                  | 20,150  | 35,750                    | 38,357           |
| Data   | 99,760                  | 77,705  | 199,987                   | 139,659          |
| Data Centre  | 14,314                  | 6,767   | 28,019                    | 6,767            |
| Others   | 1,764                   | 1,306   | 3,328                     | 2,405            |
|  | 134,073                 | 105,928                                       | 267,084                   | 187,188          |
| Operating Expenses:  |                         |   |                           |                  |
| Depreciation, impairment and amortisation of property, plant and equipment and telecommunications network    | (17,839)                | (15,925)                                      | (35,317)                  | (29,182)         |
| Other operating expenses   | (84,056)                | (67,982)                                      | (168,659)                 | (126,495)        |
| Other operating income (net)   | 799                     | 1,313   | 1,276                     | 2,064            |
| Profit from operations   | 32,977                  | 23,334  | 64,384                    | 33,575           |
| Investment income  | 11,981                  | 16,455  | 20,250                    | 35,843           |
| Realisation of fair value gain reclassified from available-for-sale reserve equity account to profit or loss | 349,354                 | -   | 349,354                   | -                |
| Finance expense  | (1,908)                 | (1,131)                                       | (3,698)                   | (1,131)          |
| Profit before income tax   | 392,404                 | 38,658  | 430,290                   | 68,287           |
| Geographical locations   |                         |   |                           |                  |
| Operating Revenue  |                         |   |                           |                  |
| Within Malaysia  | 129,364                 | 99,781  | 257,844                   | 181,041          |
| Outside Malaysia   | 4,709                   | 6,147   | 9,240                     | 6,147            |
|  | 134,073                 | 105,928                                       | 267,084                   | 187,188          |
|  |                         |   |                           |                  |



### 10. Valuation of Property, Plant and Equipment

There were no material changes to the valuation of property, plant and equipment since the financial year ended 31 December 2012.

## 11. Material events subsequent to the end of the current financial quarter

In the opinion of the Directors, there are no items, transactions or events of a material and unusual nature which have arisen since 30 June 2013 to 15 August 2013, being the latest practicable date, which would substantially affect the financial results of the Group for the six months ended 30 June 2013 that have not been reflected in the condensed financial statements.

### 12. Changes in the composition of the Group

There were no changes in the composition of the Group during the six months period ended 30 June 2013.

#### 13. Contingent liabilities/assets

There were no changes in the contingent liabilities or contingent assets since 31 December 2012.

#### 14. Capital commitments

As at 30/6/2013
RM'000

a) Approved and contracted but not provided for in the interim financial statements

228,308

b) Approved but not contracted for

7,796

### 15. Income tax

The taxation charge for the Group for current quarter and financial period ended 30 June 2013 was made up as follows:

|   | Individual Quarter      |   | Cumulative       | e Quarter        |
|---|-------------------------|---|------------------|------------------|
|   | Current year<br>quarter | Preceding<br>year<br>corresponding<br>quarter | Six<br>months to | Six<br>months to |
| Group   | 30/6/2013               | 30/6/2012                                     | 30/6/2013        | 30/6/2012        |
|   | RM'000                  | RM'000  | RM'000           | RM'000           |
| Income tax: - Current taxation                                    | 1,732                   | 1,989   | 2,712            | 2,366            |
| Deferred tax: - Origination and reversal of temporary differences | 323                     | (517)   | 1,145            | (517)            |
| Total   | 2,055                   | 1,472   | 3,857            | 1,849            |

The effective tax rate of the Group for the current and previous corresponding quarter and financial year-to-date was lower than the statutory tax rate of 25% principally due to certain non-taxable income and utilisation of unabsorbed capital allowances and tax losses available to the Group. The lower effective tax rate is also due to the lower tax rates prevailing in some of the jurisdictions/countries in which the Group operates.



### 16. Disposal of unquoted investments and/or properties

There were no disposals of unquoted investments and/or properties in the current quarter.

### 17. Investments in quoted securities

- (a) There were no acquisitions and disposals of any quoted securities other than the distribution of 137,540,955 DiGi Shares fair valued at RM649,193,308 by way of a dividend-in-specie to the shareholders of the Company in the current quarter (see Note 8).
- (b) Particulars of investments in quoted securities are as follows:-

|                                | As at 30/6/2013 |
|--------------------------------|-----------------|
|                                | RM'000          |
| Quoted Securities in Malaysia: |                 |
| - Cost                         | 342,273         |
| - At book value                | 654,305         |
| - At market value (fair value) | 654,305         |

### 18. Status of corporate proposals announced but not completed as at the latest practicable date

There are no corporate proposals which have been announced but not completed during the interval between the date of the last report to 15 August 2013, being the latest practicable date.

### 19. Loans and Borrowings

The loans and borrowings as at 30 June 2013 are as follows:

|                                 | Amount<br>repayable in<br>one year or on<br>demand | Amount<br>repayable after<br>one year | Total   |
|---------------------------------|--|---------------------------------------|---------|
|                                 | RM'000   | RM'000                                | RM'000  |
| Secured:                        |  |                                       |         |
| Finance lease liabilities in RM | 3,194  | 1,917                                 | 5,111   |
| Loans and borrowings            |  |                                       |         |
| - Denominated in RM             | 22,706   | 95,424                                | 118,130 |
| - Denominated in USD            | 10,405   | 25,846                                | 36,251  |
|                                 | 36,305   | 123,187                               | 159,492 |

### 20. Off Balance Sheet financial instruments

As at date of statement of financial position, the cash and cash equivalents of the Group does not include a bank balance amounting to RM2,942,000 (31.12.2012: RM2,500,000) held by the Group in trust for consortium members of the Asia Pacific Gateway submarine cable project to pay the supplier under the terms of supply contract.

Other than above, the Group does not have any financial instruments with off balance sheet risk as at the date of this quarterly report.

## 21. Material litigation

The Company and its subsidiaries have no outstanding material litigations as at 15 August 2013, being the latest practicable date.



#### 22. Comparison between the current quarter ("Q2 2013") and the immediate preceding quarter ("Q1 2013")

Consolidated revenue for the current quarter of RM134.1 million is RM1.1 million or 0.8% higher than the consolidated revenue of RM133.0 million recognised in the quarter ended 31 March 2013 despite recording a lower revenue of RM4.3 million from a non-recurring contract (Q1 2013: RM8.5 million). The increased revenue can be mainly attributed to the higher recurring data and voice revenue. Voice usage is higher in the current quarter as usage in the previous quarter had been affected by the high number of public holidays.

The Group's profit before tax for the current quarter of RM392.4 million was RM354.5 million higher than the consolidated profit before tax recorded in Q1 2013 of RM37.9 million. The higher pre-tax contribution is due to the realisation of available-for-sale reserves of approximately RM349.4 million following the partial distribution of quoted equity investments held by the Company by way of a dividend-in-specie to its shareholders during the quarter (see Note 8). Excluding this, the Group's consolidated profit before tax would have recorded an increase of RM5.1 million or 13.5% due to improved sales revenue and margins as well as higher dividend income from quoted equity investment.

### 23. Review of performance for the current guarter and year-to-date

#### (a) Current quarter ("Q2 2013") versus preceding year corresponding quarter ("Q2 2012")

Revenue increased RM28.2 million or 26.6% from RM105.9 million in Q2 2012 to RM134.1 million in the current quarter. The improvement is mainly due to the following:

- a) full quarter revenue contribution from the Group's acquisitions of RM30.5 million against post-acquisition revenue of RM20.2 million in Q2 2012. The Group's acquisitions were completed in May 2012; and
- b) higher data revenue arising from higher sales and non-recurring contract revenue of RM4.3 million recognised in the current quarter.

Voice revenue during the quarter, however, fell RM1.9 million as compared to Q2 2012 as a result of lower international interconnect traffic.

The Group posted a current quarter consolidated profit before tax of RM392.4 million, which is an increase of RM353.7 million compared to the consolidated profit before tax of RM38.7 million in the corresponding period in 2012. Excluding the fair value gain on the realisation of available-for-sale reserve following the partial distribution of quoted equity investments held by the Company as dividend-in-specie to its shareholders of RM349.4 million, the Group's results would have recorded an improvement of RM4.3 million or 11.1% increase in pre-tax profit contribution against the corresponding period in 2012. The increase is mainly attributable to higher revenue recognised during the quarter offset by higher depreciation charges due to additional capital expenditure incurred on the Group's network expansion, higher finance costs on the new borrowings and lower dividend income from quoted equity investment.

# (b) Half year period ended 30 June 2013 ("HY 2013") versus half year period ended 30 June 2012 ("HY 2012")

The Group's consolidated revenue for HY2013 increased to RM267.1 million from RM187.2 million in HY2012, registering an increase in revenue of RM79.9 million or 42.7%. The increase is mainly attributable to the full half year revenue from the new acquisitions amounting to RM58.7 million against post-acquisition revenue recognised in HY2012 of RM20.2 million, higher data revenue in HY2013 (including revenue from a one-time non-recurring contract valued at approximately RM17.0 million from which RM12.8 million was recognised in HY2013), notwithstanding a decrease in voice revenue in HY2013.

Excluding the fair value gain on the realisation of available-for-sale reserve following the partial distribution of quoted equity investment as dividend-in-specie to shareholders of RM349.4 million, the Group would have posted a consolidated profit before tax of RM80.9 million in HY2013, which is an increase of RM12.6 million or 18.4% compared to the consolidated profit before tax of RM68.3 million in HY2012. The improved results would be attributed mainly to higher data revenue (including the abovementioned non-recurring contract revenue of RM12.8 million) and increase in profit before tax contribution from the new acquisitions of RM11.7 million against post-acquisition profit before tax of RM9.2 million in HY2012 offset by the lower dividend income from its available-for-sale financial asset, higher depreciation charge and financial expenses on new borrowings incurred in HY2013.



#### 24. Profit before income tax

|  | Individual Quarter   |  | <b>Cumulative Quarter</b> |                  |
|--|----------------------|--|---------------------------|------------------|
|  | Current year quarter | Preceding year<br>corresponding<br>quarter | Six<br>months to          | Six<br>months to |
| Group  | 30/6/2013            | 30/6/2012                                  | 30/6/2013                 | 30/6/2012        |
|  | RM'000               | RM'000                                     | RM'000                    | RM'000           |
| Profit before income tax is arrived at after (charging)/crediting:                                     |                      |  |                           |                  |
| Depreciation of property, plant and equipment  | (17,839)             | (15,925)                                   | (35,317)                  | (29,182)         |
| Write off of property, plant and equipment   | (201)                | -  | (201)                     | -                |
| Interest expense   | (1,908)              | (1,131)                                    | (3,698)                   | (1,131)          |
| Interest income from short term deposits   | 1,531                | 1,403                                      | 2,925                     | 2,916            |
| Dividend income from quoted shares   | 10,450               | 15,052                                     | 17,325                    | 32,927           |
| Realisation of fair value gain from available-<br>for-sale reserve equity account to profit<br>or loss | 349,354              | -  | 349,354                   | -                |
| Rental income  | 59                   | 43   | 112                       | 85               |
| Bad debt recovered   | 56                   | 215  | 179                       | 267              |
| Net gain on foreign exchange   | 517                  | 490  | 800                       | 1,035            |
| Net (allowance)/reversal of allowance for doubtful debts   | 566                  | 946  | (121)                     | 1,098            |
| Net gain on disposal of property, plant and equipment  | 68                   | 121  | 73                        | 121              |
| Negative goodwill  | -                    | 173  | -                         | 173              |

Other than the realisation of the fair value gain from available-for-sale reserve equity account amounting to RM349,354,026 recognised following the distribution of quoted securities as dividend-in-specie to shareholders of the Company, there were no gains/losses on disposal or impairment of quoted and unquoted securities, investments, properties and/or derivatives included in the results for the current quarter and preceding year corresponding quarter.

### 25. Prospects

The Group will continue its efforts to increase market share in the second half of 2013 by improving its product and solution offerings, enhancing operational and cost efficiencies throughout the Group while further expanding and strengthening its network and coverage footprints. Demand for higher speed bandwidth services and fibre connectivity requirements by mobile operators for their network modernization and LTE network rollout are expected to provide avenues for additional data revenue to the Group in 2013

The Group will also leverage on the growth of its data centre and global bandwidth businesses throughout 2013, which will be the first year that both businesses are fully integrated into the Group. In addition to organic growth, the Group will explore new growth opportunities with an emphasis on regional wholesale bandwidth, international submarine cable systems and data centre markets, particularly in the ASEAN region.

Coverage and network expansion into the small-to-medium enterprise and consumer space via the Group's Fibre-to-the-Office ("FTTO") and Fibre-to-the-Home ("FTTH") initiatives and partnership with Astro may require higher costs for initial set up and deployment. Further, new data centre and other potential expansion initiatives may in the initial stage also result in some margin compression whilst revenue growth is expected to be progressive. The said initiatives are, however, expected to benefit the Group in the longer term.

Barring any unforeseen circumstances, the results of the Group for 2013 is expected to remain positive.

### 26. Profit Forecast and Profit Guarantee

The Group has not provided any profit forecast or profit quarantee in any public document.



## 27. Earnings per share ("EPS")

|  | Individua               | l Quarter<br>Preceding           | Cumulative Quarter |                  |
|--|-------------------------|----------------------------------|--------------------|------------------|
|  | Current year<br>quarter | year<br>corresponding<br>quarter | Six<br>months to   | Six<br>months to |
|  | 30/6/2013               | 30/6/2012                        | 30/6/2013          | 30/6/2012        |
| Weighted average number of shares in issue ('000)                    | 573,093                 | 538,380                          | 573,093            | 522,179          |
| Profit for the period attributable to owners of the Company (RM'000) | 390,349                 | 37,186                           | 426,433            | 66,438           |
| Basic and diluted earnings per share                                 | 68.11 sen               | 6.91 sen                         | 74.41 sen          | 12.72 sen        |

### 28. Supplementary information on the breakdown of realised and unrealised profits or losses

The breakdown of retained profits of the Group as at the reporting date, into realised and unrealised profits, as disclosed pursuant to the directive issued by Bursa Malaysia Securities Berhad ("Bursa Malaysia") on 25 March 2010, is as follows:

| Total retained earnings of the Group | As at end of current quarter 30/6/2013 RM'000 | As at preceding<br>financial year<br>ended<br>31/12/2012<br>RM'000 |
|--------------------------------------|---|--|
| - Realised                           | 206,966                                       | 428,030  |
| - Unrealised                         | 55,880  | 57,576   |
| Total retained earnings              | 262,846                                       | 485,606  |

The determination of realised and unrealised profits is based on the Guidance on Special Matter No. 1, *Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements*, issued by the Malaysian Institute of Accountants on 20 December 2010.

Accordingly, the unrealised retained profits of the Group as disclosed above excludes translation gains and losses on monetary items denominated in a currency other than the functional currency and foreign exchange contracts, as these translation gains and losses are incurred in the ordinary course of business of the Group and the Bank, and are hence deemed as realised.

The disclosure of realised and unrealised profits above is solely for complying with the disclosure requirements stipulated in the directive of Bursa Malaysia and should not be applied for any other purpose.

By Order of the Board

MISNI ARYANI MUHAMAD (LS 0009413) Secretary

Selangor 22 August 2013